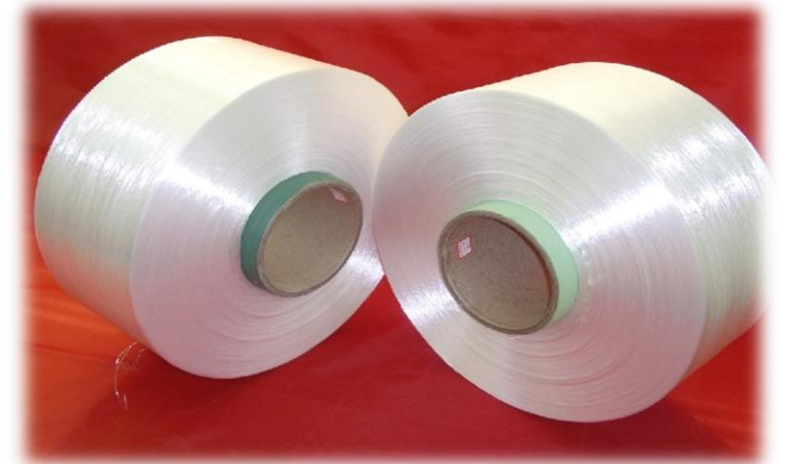
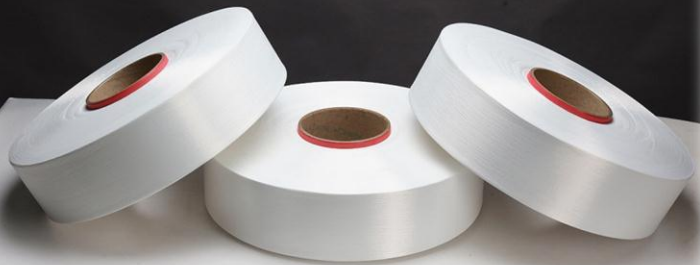




Sumeet
INDUSTRIES LIMITED



SPINNING THE STORY OF SUCCESS.....
SUMEET INDUSTRIES LIMITED
Rights Issue Presentation –December, 2017

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Company
Overview

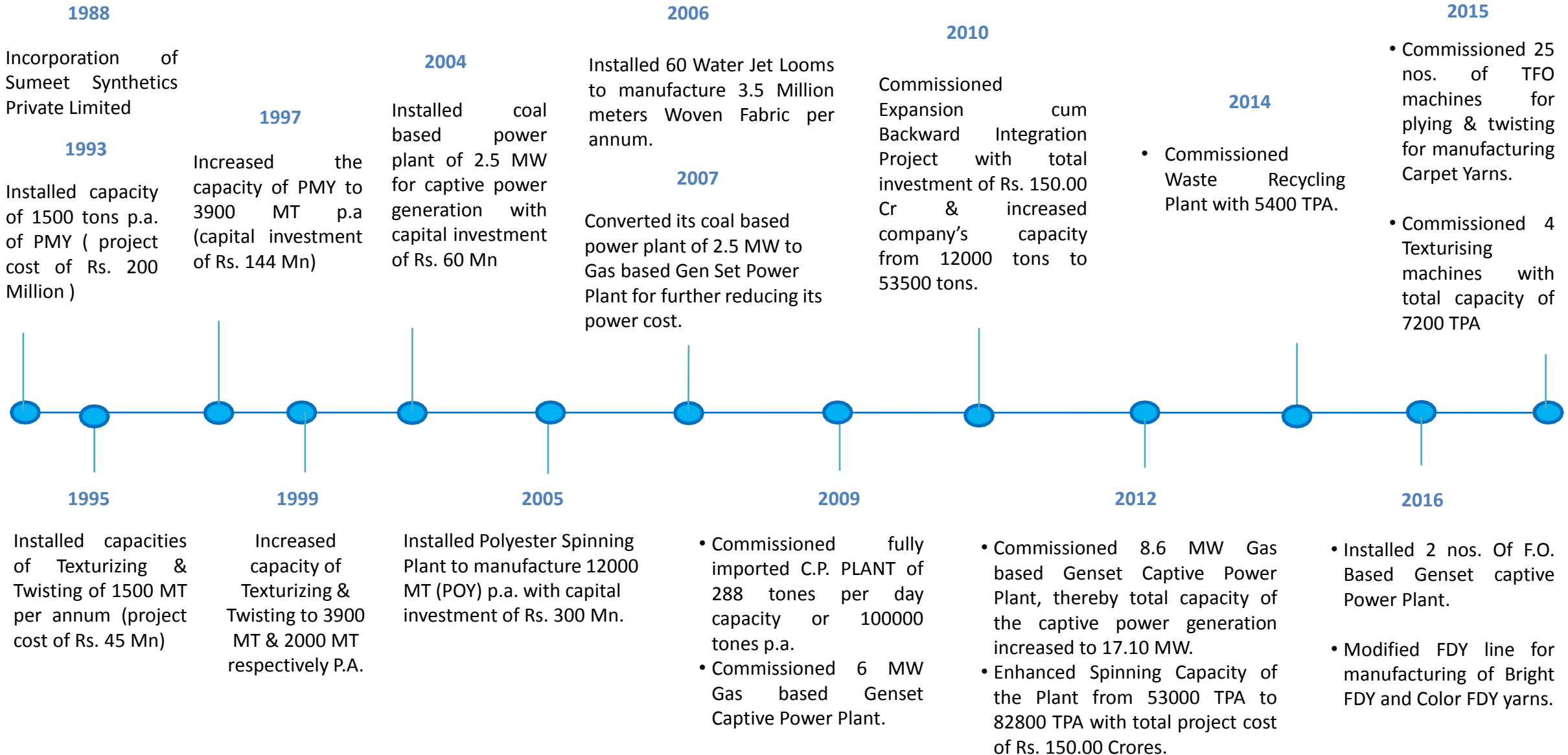
- “Sumeet Industries” started as a yarn manufacturing unit and has now grown in a huge conglomerate with various business with an annual turnover of Rs.1405.00 Crores in FY 2017.
- An integrated producer of Superior quality of POY/FDY Texturized and Carpet yarns.
- In existence since 29 years with consistent track record of profitability.
- Recognized as a Star Export House by The Government of India.
- The Company’s manufacturing unit have a location advantage being situated in the Surat area. Its location gives its proximity to both raw material suppliers as well as end users.

The Production capacity of the plant

Name of the Product	Production Capacity per day (In Mt)
C. P. Plant	288
POY	128
FDY	147
Texturized Yarn	15
Carpet Yarn	12.5



Our expansion journey so far...



Mr. Shankarlal S. Somani
Chairman

Mr. Sumeet Somani
Managing Director

Mrs. Ganga Devi Somani
Non Executive Director

Mr. Atma Ram Sarda
Non – Executive Director

Mr. Dineshsharan Khare
Independent Director

Mr. Dipesh S. Dasadia
Independent Director

Mr. Abhishek Desai
Independent Director

Mr. Manojkumar Jain
Independent Director



Mr. Shankarlal S. Somani
Chairman

Mr. Shankarlal Sitaram Somani, with more than 3 decades of experience in the textile industry is a spearhead of Sumeet Industries Ltd

In 1976, he started his trading business in the name of Somani Trading Co. In the year 1981, he established a Fabric Processing Unit in the name “Somani Silk Mills (P) Limited” at Ankleshwar near Surat.

In 1988, he diversified his business and established a Texurising Unit in the name of “Mahesh Texurisers (P) Limited at Mangrol (Surat). In the year 1988, he promoted Sumeet Industries Limited and its I.P.O. was came in the year 1993 and started with setting up Manufacturing of Polypropylene Multifilament Yarn with production capacity of 1500 TPA. Later its capacity increased to 3900 TPA.

Under his leadership the company has successfully commissioned Backward Integration cum Expansion Project of 1,00,000 TPA for manufacturing PET Chips and Polyester Yarn with project cost of Rs. 400.00 Crores. He has overall control and management of the Company subject to supervision, control & direction of the Board.

He has served various social prestigious posts like President of Rajasthan Parisad, Surat, President of Maheshwari Bhawan Samiti, Managing committee member of Sarvajanic Education Society and Shri Maheswari Vidyapeeth.



PET CHIPS



POY



DOPE DYED YARN



TEXTURISED YARN



FDY



CARPET YARN

The Company has successfully extended its Export Activities in following Countries:



A graphic featuring a central dark blue rectangle with the text "SWOT Analysis" in white. This rectangle is flanked by two groups of three light blue vertical bars of varying heights, all connected by a thin horizontal blue line.

SWOT
Analysis

STRENGTHS

- Successfully implemented various expansion schemes in the past with in-house expertise.
- Consistently achieved capacity utilisation over 100% in respect of POY & FDY.
- Locational advantage being the company is situated in Surat City. Surat City itself a big market of Polyester Industry capturing more than 90% of sale of man made fibre products.
- Products are well accepted in the market both nationally & internationally.
- With the implementation of the proposed project, the company will reap the benefits of economies of scale due to optimum utilisation of the existing facilities.

CHALLENGES

- The prices of raw materials and finished goods move in tandem with international prices, which, in turn, have positive correlation with the prices of petrochemical products.
- Company is in medium size as compare to market leaders like Reliance Industries Limited.
- The company is exposed to various financial risk emanated from foreign exchange currency risk.

OPPORTUNITIES

- Polyester is the fibre of the future, finding varies applications across home furnishing, apparel industry, automotive industry, sportswear, technical textiles etc.
- Our Product mix spread over five important Polyester products :- Pet Chips , POY , FDY , Texturized Yarn & Carpet Yarn
- With no major capacity increase being created in the recent past / being planned in the near future, the existing players are well positioned to take advantage of the emerging scenario where demand is expected to exceed supply.
- Potential growth in domestic demand for POY due to increase in share of non-cotton fabric in total fabric production on account of lower availability of cotton, reduction in the excise duty on non-cotton yarns, and higher cotton yarn exports.

THREATS

- India has concluded / is in the process of concluding Free Trade Agreements (FTA) with a number of countries like Sri Lanka, Thailand, China, etc. This will lead to lower tariffs all round and may affect Indian textile units, including FIL.
- Post WTO, when India would be exposed to international competition. FIL's position is expected to be vulnerable vis-à-vis those companies with global size and modern facilities.



Financial
Performance

(Rs. In Lakhs)

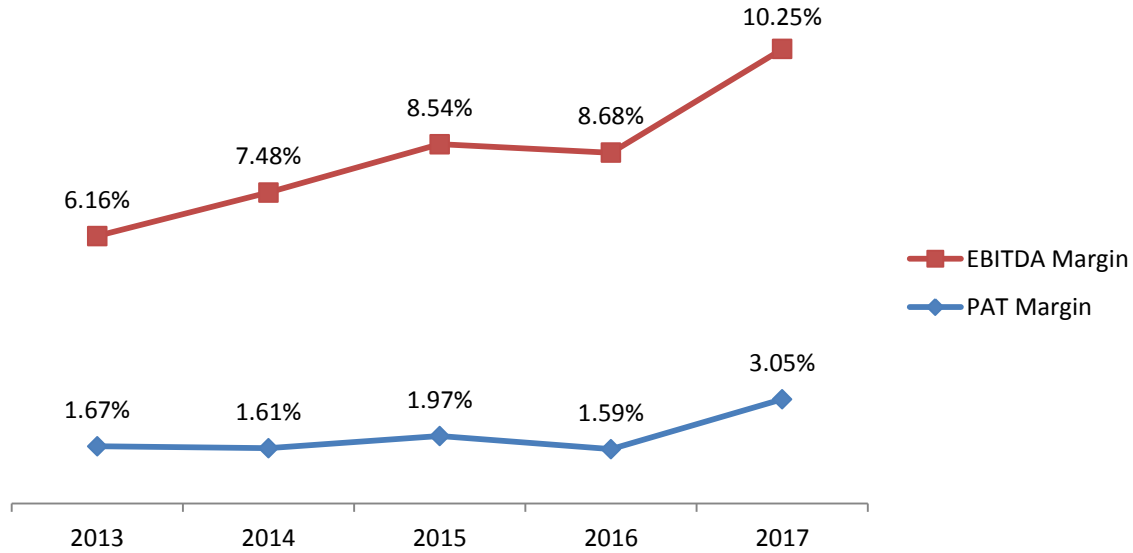
Particulars	Half year ended September 30, 2017	2016-17	2015-16	2014-15	2013-14	2012-13
Sources of fund						
Share Capital	8,804	8,804	8,804	7,804	7,804	6,829
Reserves & Surplus	23,996	21,991	18,318	16,132	14,286	12,574
Total Net-worth	32,800	30,795	27,122	23,936	22,090	19,403
Share application money pending allotment	-	-	-	-	-	870
Long term borrowing	17,366	14,144	17,951	17,291	25,364	23,687
Deferred Tax Liabilities	7,692	7,404	5,747	4,717	4,151	3,277
Long term provisions	-	-	-	-	-	-
Short Term Borrowings	24,591	30,282	28,187	26,885	22,171	16,688
Trade Payables	13,712	5,461	11,424	12,471	9,630	12,396
Other Current Liabilities	1,391	2,350	2,583	2,543	2,150	1,166
Short Term Provisions	1,765	1771	659	635	660	682
Total	66,517	61,412	66,551	64,542	64,126	58,766
Total Fixed Assets	39,887	40,201	41,448	42,580	43,148	39,382
Long Term Loans and Advances	237	237	220	77	78	395
Other Non Current Investments	2,537	2,545	2,592	2,480	1,566	78
Total Current Assets	56,656	49,224	49,413	43,341	41,424	38,314
Total	99,317	92,207	93,673	88,478	86,216	78,169

Statement of Profit and Loss

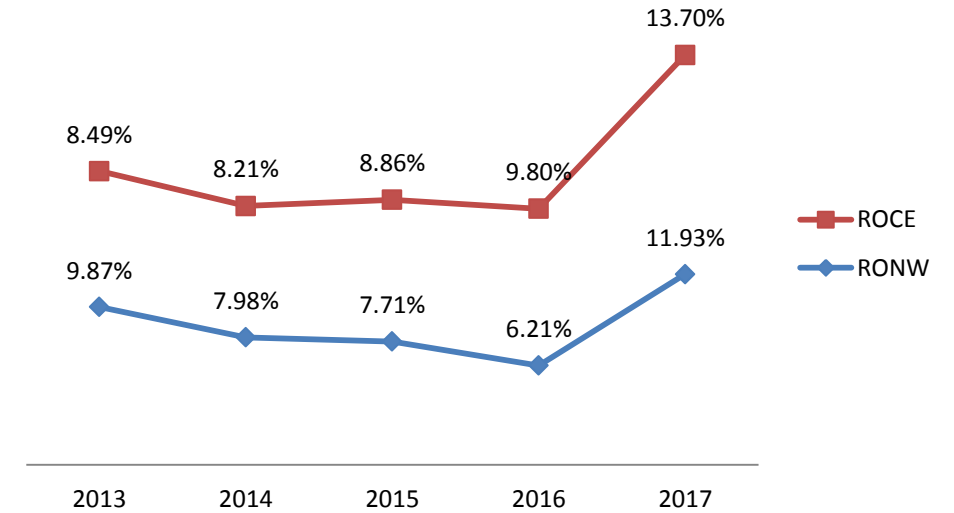
(Rs. In Lakhs)

Particulars	Half year ended September 30, 2017	2016-17	2015-16	2014-15	2013-14	2012-13
Revenue	53,203	1,20,531	1,05,972	93,773	1,09,193	1,14,803
Total Expenses	47,472	1,08,177	96,778	85,762	1,01,022	1,07,735
EBIDTA	5,731	12,354	9,194	8,011	8,171	7,068
Interest	2,276	4,822	4,342	3,536	3,051	2,172
Depreciation	874	2,046	2,014	1,973	2,453	1,990
PBT	2,582	5,485	2,838	2,502	2,667	2,906
PAT	2,005	3,673	1,684	1,846	1,762	1,916

EBIDTA & PAT Margins

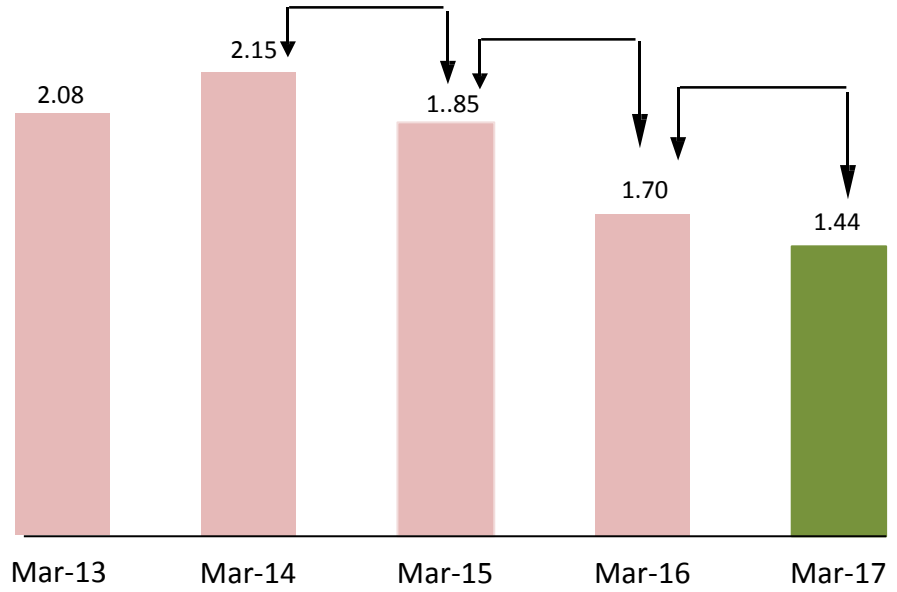


ROCE & RONW

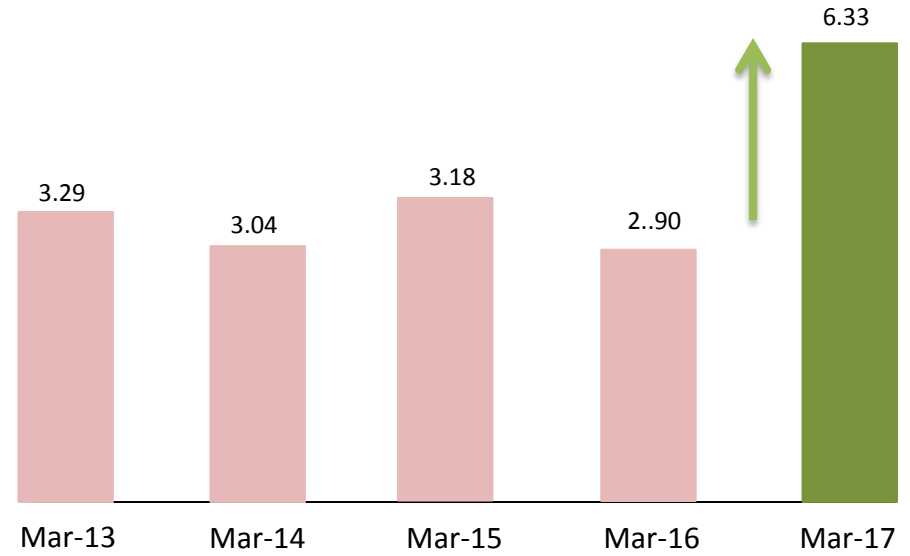


Particulars	2016-17	2015-16	2014-15	2013-14	2012-13
EBITDA Margin	10.25%	8.68%	8.54%	7.48%	6.16%
PAT Margin	3.05%	1.59%	1.97%	1.61%	1.67%
ROCE	13.70%	9.80%	8.86%	8.21%	8.49%
RONW	11.93%	6.21%	7.71%	7.98%	9.87%
Debt – Equity Ratio	1.44	1.70	1.85	2.15	2.08

Reducing gap between Debt:Equity



Increase in EPS



Details	Particulars
Issuer	SUMEET INDUSTRIES LIMITED
Issue Price	Rs. 24/- per equity share
Issue Size	2,48,74,173 equity shares of Rs. 10 each aggregating upto Rs. 5969.80 lakhs
Rights Entitlement	3:7
Record Date	December 18, 2017
Issue Period	Opens on- Wednesday, December 27, 2017 Closes on-Wednesday, January 10, 2018

OBJECTS OF ISSUE
Adjustment of unsecured loan from Promoter & Promoter group against entitlement
Working Capital Requirement
General Corporate Purpose

REGISTRAR TO THE ISSUE



BIGSHARE SERVICES PRIVATE LIMITED

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SEBI Registration No: INR000001358
Tel: +91 022 62638200
Email: ipo@bigshareonline.com

BOOK RUNNING LEAD MANAGERS



PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED

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Email: info@pantomathgroup.com



SAFFRON CAPITAL ADVISORS PRIVATE LIMITED

Contact person: Amit Wagle
Tel: 022 4082 0914
Email: rights.issue@saffronadvisor.com

Corporate actions history

2004-05	Bonus Issue 1:2
2007-08	<ul style="list-style-type: none">• Bonus Issue 1:10• Interim Dividend
2008-09	Rights Issue of Equity Shares
2010	Dividend of Rs. 1/- for shares of Rs. 10 each
2011	Dividend of Rs. 1/- for shares of Rs. 10 each
2012	Dividend of Rs. 0.40/- for shares of Rs. 10 each



Sumeet

SUMEET INDUSTRIES LIMITED



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